



Guidance for preparing a business plan

1 Introduction, background

- Company profile
- History and development
- Organisational chart
- Production and sales
- List of authorisations, licences and concessions granted
- List of strategic customers and core products

2 Development of the generation and sales of energy utilities

- List of basic, production, and financial indicators: table 1; for groups 14 and 24: table 2
- Structured list of customers

3 Environmental issues

4 Development of the production base, wages, prices, capex

- The production base
- The capex plan; the expected costs and the way of financing capital projects using equity and/or debt
- Development of sales prices of energy and services and their planning going forward
- Company's expected development in the Czech Republic and, potentially, outside the Czech Republic

5 Development of the economic and financial situation for period from 202X to 202X+5

- Costs and revenues
- Cash flow